



MATTHEWS, CARTER & BOYCE
CPAs • ADVISORS

A.J. DWOSKIN
& ASSOCIATES, INC.
Real Estate Development & Management

A.J. DWOSKIN & ASSOCIATES, INC.

Client Since Mid 1970s

Company Size
115 employees

Industry
Real estate development
and management

Services Delivered
Tax, audit

MCB MISSION:
EMPOWER OUR CLIENTS
INVEST IN OUR PEOPLE
EXCEED EXPECTATIONS

Client Impact

“Matthews, Carter & Boyce has always done top quality work for me. I think their expertise is equal to that of any of the big firms. They have a lot of folks who know real estate well, so you’re not teaching them about what you’re doing.”

—Albert J. Dwoskin, CEO

Client Overview

A.J. Dwoskin & Associates is a fully integrated real estate development and management company with acquisition, construction, property management, leasing, and asset management capabilities. Chief Executive Officer Albert J. Dwoskin formed the company in 1967.

The Situation

In the mid-1970s, Dwoskin was eager to grow his business, and good advice and service at a reasonable price was important to him. After working with numerous big accounting firms, he found the right fit with Matthews, Carter & Boyce. The firm does tax returns for 40 of Dwoskin & Associates’ entities as well as the corporation’s audit.

MCB Impact

Dwoskin instinctively had a good feeling about MCB. “They were really an impressive group,” he said. Over their 40-year relationship, Dwoskin & Associates has grown from 10-15 employees to a workforce of 115, and MCB has been a constant — partially due to the firm’s in-depth expertise. “When a partner working on my account unexpectedly passed away, there was somebody capable of taking their place right away,” Dwoskin said.

Key Results Delivered

Working with a firm that diligently tracks ever-changing tax regulations is critical to business owners. Companies must constantly adjust to conform to tax law modifications, and Dwoskin sees MCB as a valuable partner in this process. “Having all your tax filings done properly and never having a problem with the IRS is a big help,” he said. Last year MCB guided his company through new IRS regulations on the capitalization versus expense of various items of tangible property resulting in a very favorable adjustment for various real estate properties.

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