

# MCB MISSION

# EMPOWER OUR CLIENTS INVEST IN OUR PEOPLE EXCEED EXPECTATIONS

## CLIENT TESTIMONIAL

# NORTHERN VIRGINIA FAMILY PRACTICE ASSOCIATES

Natasha Beauvais MD MPH Charles Gardner MD FAAFP

Client for 8 Years

Industry:

Medical Practice

Services Delivered:

Tax Compliance and Consulting

"They just don't react, they lead."

-Natasha Beauvais MD MPH

## **CLIENT OVERVIEW**

Northern Virginia Family Practice (NVFP) is an individually owned, local medical practice that has been well established in the community for more than 30 years. NVFP's concierge medicine model is highly personalized, allowing for individualized and convenient health care for every patient.

### **CLIENT IMPACT**

A long-standing business, Northern Virginia Family Practice has relied on MCB for a variety of tax compliance as well as tax planning services as NVFP has expanded to continue to serve its growing community.

#### THE SITUATION

"We were looking for a new accounting firm," said Dr. Natasha Beauvais. "We interviewed MCB and liked what we heard. We've been with them ever since," she added.

#### MCB IMPACT

The MCB team has been extremely helpful with a variety of services for the practice. In addition to tax planning, MCB helped structure a profit sharing arrangement, assisted with the retirement of a physician and phasing in of a new partner, and recommended a change in structure from a C to an S corporation. "That was a very good move for us," said Dr. Charles Gardner. Drs. Beauvais and Gardner also pointed to a number of ancillary services MCB provides to help with "checks and balances" for the business, even assisting with a move, and helping the practice to secure a construction loan.

## **KEY RESULTS DELIVERED**

According to both Beauvais and Gardner, MCB has been extremely proactive and collaborative. "We ask them, 'What are we missing,'" said Beauvais. "They present all the various options, models and tax ramifications, and give us workable answers." Added Gardner, "We highly recommend them!"

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